



ATA Trailer Tender



For Sale
by Tender

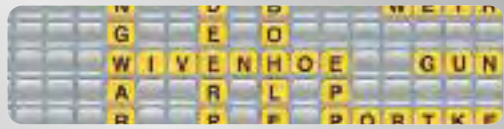


CIMC Vehicle Australia

Drop Deck Curtainsider

with mezzanine decks

100% of proceeds
to the ATA to continue
strong representation of
the trucking industry.



2011



2012





Co-Sponsors

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- Polyweld
- Reliable Signs & Refinishing
- Ten-24 Tyre Emergency Service
- Tenacitex Load Restraint Curtains
- WABCO
- Watson & Chalin
- VivadSider
- Razor International
- LED Autolamps
- Prime Mover Magazine
- Trailer Magazine
- CIMC/PSI Inflation System

Dear fellow Trucking Industry Operator,

Through the donation of this state-of-the-art drop deck curtainsider with mezzanine decks, CIMC Vehicle Australia and Marshall Lethlean Industries are continuing to demonstrate their enormous commitment to the Australian trucking industry, now in its third year.

The funds generated by the sale of the trailer will be used by the ATA to continue strong representation to the Federal Government to enhance the safety, productivity and viability of the trucking industry.

Meanwhile, the successful bidder will own a highly optioned trailer with unique curtain art that tells the world about the importance of our industry.

Please consider making a bid. The bid amounts will not be disclosed, with only the successful bid being announced at the conclusion of the tender. We will fly the successful bidder to Hamilton Island to participate in Trucking Australia 2013, the ATA's new event where participants will have a say on the future of our industry.

May I also encourage you to support the many OEM suppliers who have also made generous contributions to this fabulous trailer.

Kind Regards

David Simon

Chairman

Australian Trucking Association

'The solution for your transport needs'



National sales, service and support:

CIMC Vehicle Aust.
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Can you save this transport business?



Fictitious Transport Pty Ltd is struggling. Its major customers have insisted on a rate cut and its costs are rising. Its costs will go up even further when the carbon tax starts in July 2014.

Can you turn Fictitious Transport around and save the jobs of its 100 employees?

Have your say on how it can be done at Trucking Australia 2013. The event will feature a unique masterclass where teams of delegates will work together to develop a turnaround plan for the business.

The masterclass will be led by Brendan Richards, transport and logistics partner at Ferrier Hodgson.

Brendan is the best in the business. He was the receiver and manager of the Wettenhalls Group and the Mannway Group of Companies, two of Australia's largest road transport operators.

He delivered compelling presentations about trucking business management at the 2011 and 2012 Australian Trucking Conventions, but this time his job will be to listen to your ideas and provide feedback.

You'll leave the masterclass with your own best practice plan to make a trucking business more successful. Because it's a team exercise, you'll be able to contribute regardless of your business background.

Trucking Australia 2013 will be held at Hamilton Island on Friday 21 and Saturday 22 June. It's your chance to have your say and make a difference to the industry's future.

Save Fictitious Transport now – register for Trucking Australia 2013



Fictitious Transport
serving as an example since 2013

Make a difference – Have your say – Get results

Trucking AUSTRALIA > 2013

Hamilton Island
Friday 21 and
Saturday 22 June

Your chance to
build the industry
you want.

Join the industry at
Hamilton Island to have
your say and:

- network with business contacts
- build the industry's safety action plan
- deal with the carbon tax
- fix the staff shortage
- work out how to put these plans into action.

Also featuring

- the ATA Foundation Sponsors Awards Dinner
- the Kenworth Legends Luncheon
- BPW BBQ

- \$270 per night accommodation
- Kids stay & eat free*

*Inc GST. Conditions apply



Make a difference - register now at: www.truckingaustralia.com.au

Major Sponsors



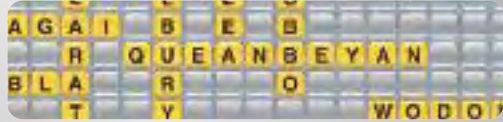
Foundation Sponsors Since 1991



Media Partners

PRIME MOVER
MAGAZINE

BIG RIGS
YOUR FREE NATIONAL ROAD TRANSPORT NEWSPAPER



2013

Australian Trucking Association trailer

For sale by tender

CIMC Vehicle Australia and Marshall Lethlean Industries are once again providing a state of the art drop deck curtainsider for sale by tender, with the sale proceeds to support safety research and the ATA's campaigns for: no carbon tax on trucks; lower registration charges and tough but fair trucks laws.

This year, we will accept bids for the trailer by way of a tender process. The amounts of all bids will be confidential until the successful bidder is announced.

The winning bidder will receive:

1. Full delegate package to the Trucking Australia 2013 at Hamilton Island on 21 and 22 June
2. Return airfares and accommodation to the conference (for a couple)
3. Special guest at the special presentation for the trailer
4. A feature story in Prime Mover magazine
5. A feature story in CIMC's customer newsletter
6. A feature story in the ATA's Friday Facts.

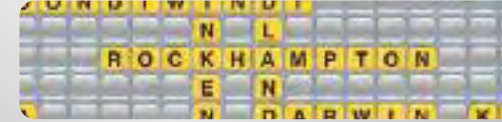
Please consider this opportunity to add this brilliant trailer to your fleet. Your purchase will make a tangible difference to the industry.

To make a bid:

- Contact Steve Power at the ATA secretariat on (02) 6253 6900 or by email: steve.power@truck.net.au or;
- Bids can also be registered online at www.truck.net.au/auction.

Bidding will close at midday on Sunday 19 May, on site at the CIMC/ Marshall Lethlean exhibit at the Brisbane Truck Show.

Please note: No bid is valid until a receipt has been issued by the ATA Tender Officer.



2013

Australian Trucking Association trailer

Tender bid form

Name: _____

Company: _____ Position: _____

Address: _____

Phone: _____ Email: _____

Conditions

1. The 2013 ATA trailer is a CIMC Drop Deck Curtainsider with mezzanine decks. The full specifications are as listed in the attached document and are also available from the ATA
2. The trailer may be withdrawn from sale if the reserve price is not reached
3. All prices EXCLUDE GST
4. Payment by credit card will incur an additional 3% fee
5. Freight/Delivery is at the expense of the purchaser unless otherwise stated as trailer will be available ex Dandenong
6. The bid is for the trailer as listed and any changes to specifications will be at the expense of the purchaser
7. This offer constitutes an agreement to purchase should the bid be the winning bid
8. Full payment, including any additions or modifications, will be payable to CIMC Vehicle Australia, who will issue a tax invoice. CIMC Vehicle Australia will present the full amount of this bid to the Australian Trucking Association. Payment will be due by 20 June 2013 **except** where other arrangements are made and agreed by the ATA Chief Financial Officer and Chief Executive Officer of CIMC Vehicle Australia.

Bid amount \$ _____ ex GST

*I am authorised to make this bid on behalf of the company shown above.
I acknowledge and agree to abide by the conditions and terms of this agreement.*

Signature: _____ Date: _____



When then Premier, Bruce Baird, attended the scene of the Clybucca bus crash on 22 December 1989, he announced the NSW speed limit for heavy vehicles would be reduced from 100kph to 90kph.

The accident followed a horrific truck and bus crash near Grafton just two months earlier.

"Perhaps it is human nature that we are not galvanised into action without some calamitous event to shake us out of our complacency," wrote Professor Michael Coper, Chair of the TruckSafe Industry Accreditation Council in the foreword of Putting Safety First, a history of the ATA.

A month later, key members of the different road transport organisations began the process that was the foundation of the ATA, and was to give the industry a degree of unity and coherence.



Split by the MacIntyre River, Goondiwindi and its twin town of Boggabilla on the New South Wales side of the border, are about 350 kilometres south west of the Brisbane. The town is a major transport junction between the southern states and Queensland.

The Newell, Leichhardt, Gore, Cunningham, Barwon and Bruxner Highways all merge at Goondiwindi or close by. Looking at the trucks going through here is a veritable who's who of the transport industry. There's driver after driver who can claim a million kilometres or more. The tar out here would have some stories to tell.



At the completion of the Snowy Mountains scheme, Arthur Ablett focused his business towards the booming growth in Canberra. In 1962, with a fleet of seven prime movers, a yard was purchased in Queanbeyan.



Manuel and Rosemary Armesto began their family owned business in 1972. The company expanded into interstate transport in the early 1990's specialising in east coast Australia movements travelling from Townsville to Melbourne and all major cities in between. Today daughter Teresa is General Manager, overseeing a fully TruckSafe accredited fleet of over 166 prime movers and more than 290 trailers.



The Hume Highway was concreted from Mt. Otway to Marulan South during the 1930's. Marulan became a highway town, until it faded in importance when the freeway was built to bypass it in 1985.

Because trucks can't bypass this section of the road, Marulan was the perfect place to build a heavy vehicle checking station. The first was built in 1931 in the town itself, then in 1958 the first big weighstations were built further out along the highway. New bigger stations were built in the 1970s, and the current vast complexes in 1985.



Toowoomba to Darwin and back, is a round trip of about 6600km. Through Cloncurry and Blackall to Mount Isa, then across the endless plains of the Barkly Tablelands. Turn right at Three Ways to go north towards Katherine and on to Darwin.

The road train is 53.5 metres long. Cruising at 90kph all day long, the 53.5 metre road train will haul up to 115 tonnes. There's \$1.5 million or more of truck and produce going down the road. It's not a physically tough job, but it is hard in a mental sense – you need to keep your wits about you.



DANDENONG

The new BP Truckstop at Dandenong provides great access for commercial customers to both Eastlink and Monash freeways in the heart of busy and growing industrial hub of Dandenong precinct.

The facility, built at a cost of some \$10 million, welcomes truckers with wide and convenient refuelling positions, hi-flow pumps, a weighbridge and extensive parking.

Truckstops are very important to drivers, offering them somewhere to rest and take their fatigue breaks mid journey.

NEWCASTLE

Since 1994, the annual Newcastle and Hunter Region Road Transport Awareness Day has promoted safety as well as a greater awareness and knowledge about the road transport industry and its position within the community.

A parade from Sandgate leads to the event held at the Newcastle Foreshore Park. The continuing success of the day has allowed Tony McGrath and his dedicated band of transport industry leaders and friends, to present in excess of \$1 million to the Westpac Rescue Helicopter Service.

PORT HEDLAND

Trucks carry the goods you use every day: "The effects of Cyclone Rusty are also being felt further north, where supplies of fresh fruit and vegetables, eggs and milk are starting to run low.

The closure of the Great Northern Highway has meant freight trucks are banked up at Port Hedland, leading to empty shelves at some supermarkets in Broome and Derby." Courtesy - ABC News

PORT KEMBLA

The 2012 TruckSafe John Kelly Memorial Award went to Cleary Bros Pty Ltd, based in Port Kembla, NSW. Steve Crandell, Transport Manager, and Les Lipinski, Maintenance Manager, were thrilled to accept the award.

Cleary Bros is a family owned company that specialises in a broad range of construction industry services, including concrete, transport, quarrying, civil engineering and waste management.

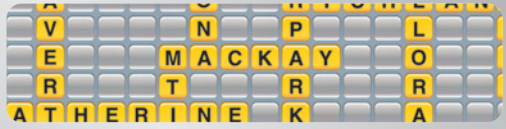
Its Transport Division consists of more than 150 heavy duty trucks and has been TruckSafe accredited since 1998, with an outstanding level of safety and highly positive audit reports.

PORT AUGUSTA

At the eastern end of the plain, the Eyre Highway merges with the Stuart Highway. There awaits the welcoming hospitality of the Port Augusta truck stop. One of Shaz and Bob Middleton's Whiteline Transport rigs is there, fresh from crossing the Nullarbor.

Filling up alongside is one of Peter Gilbert's boys on a dog run from Adelaide before it hooks up for the journey up the Stuart Highway to Darwin.

Land Transport are there too. It looks like this fella's come over the range, maybe from the Barrier Highway. Once he's ready to go, I think he might have the sun in his eyes heading west. The drivers have got a lot of time for each other but they've got somewhere to be tonight, so they're careful with their time.



For Sale by Tender

2013 ATA Trailer
By CIMC Vehicle Australia

SPECIFICATIONS

**CIMC Drop Deck Curtainsider
with mezzanine decks**

13.55mtr long x 4.3mtr high x 2.5mtr wide

Trailer B-double certification

- Two piece, B-double signage on rear doors
- 3 year trailer warranty & STD ancillary equipment warranty applies

Reinforced Facet Front Wall w/recessed 'D' Rings

Aerodynamic Wind Deflector



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More Environmentally Friendly



- JOST removable king pin
 - 10mm Skid Plate
 - Razor Electric landing Leg kit & Jost Landing legs w/compensating feet
- CIMC lightweight Steel gates
- w/3 spades per gate
 - Four (4) 1800mm and Eight (8) 2175mm
- Rear Frame with rear doors & anti-racking system
- Aluminum Roof w/front tension straps
- Bumper bar square w/solid dock rubbers and polished alloy infills
- ATA artwork on rear doors

Decks

3mm Steel chequer plate floor w/ 2 access steps per side

Two mezzanine decks with

- double key-lock mezz deck support brackets
- mezz deck steel end racks
- CIMC High tensile lightweight curtain-friendly raised coaming
- with tie rails each side & gate pockets
- Recessed sliding track load binding ratchet winches w/ 9mt straps

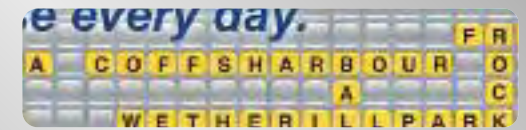


FUWA K Hitch is a leading supplier of trailing equipment to the Australian transport industry. A subsidiary of FUWA China, the Australian market has provided an ideal testing ground for FUWA products and is seen as an essential part of establishing a global reputation for strong, high quality products that can operate in the harshest of environments.

With a strong focus on product research and development, FUWA is working tirelessly to improve its designs and manufacturing techniques. Currently, the FUWA global manufacturing facility produces in the vicinity of 14 million axles, 500,000 landing gear sets, 40,000 suspensions, 500,000 various mechanical and air suspensions for truck and trailer, and great numbers of fifth wheels, king pins, slack adjusters and other components per annum.

Combining the global manufacturing strength of FUWA China, with equipment that is purpose built and tested for the Australian market, you can't go past FUWA K Hitch.

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Curtains

VivadSider imaged curtains
Polyweld TenaciteX load restraint curtains

- w/welded straps, wear strips & double bearing rollers

Front & Rear curtain tensioners

Lights

LED Autolamps lighting to ADR13,
reversing beeper and interior rear spot light

Road train rated wiring loom
w/weatherproof connectors

Wheels

Double Coin 275/70R Tyres - with 1 Year
roadside assistance anywhere in Australia

Alcoa Dura-Brite alloy wheels
CIMC-PSI exclusive tyre inflation system
CIMC anti-spray splash guards
Dual Spare wheel carrier



Brakes & Suspension

WABCO E2.5 Series EBS-RSS Multivolt
Brake system to ADR 38/03 (roll stability)

Watson & Chalin tri-axle underslung air bag
road friendly suspension

WABCO Optiturn & Optiload immobilizer
and tail guard 3-sensor system

WABCO Trailer Safety Brake

WABCO Smart Board and trailer
remote control

WABCO raise & lower valve

Axles

Fuwa K-Hitch axles - 10 Stud 285 PCD,
steel hubs, grease lube & parallel bearings

Hubodometer fitted on centre axle



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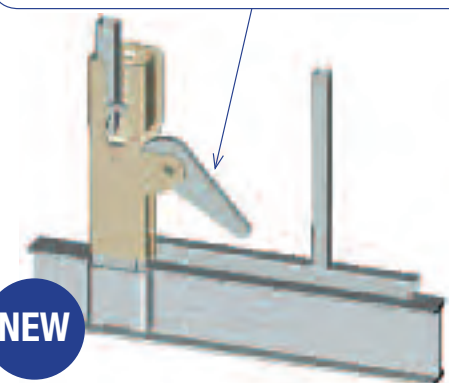
AUSTRALIA WIDE

1800 00 1024

*conditions apply



**Polyweld Leverout releases
the pressure on jammed gates
and on frustrated drivers.**



NEW

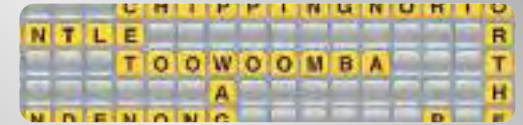
Polyweld's patent pending Leverout system means that jammed gates are a thing of the past.

In the event of a gate becoming jammed, you can easily release and lever out the gate spade. Simply, quickly and most importantly without having to lift the gates and risk a workplace injury.

Another innovation from Polyweld – Australia's largest and most experienced supplier of truck curtains and accessories.

For more information call (03) 9305 3337 or log onto: www.polyweld.com.au

POLYWELD



Paint

Front & rear frame & bumper bar finished in 2K-PU white

Chassis, coamings & hubs painted in White

Extras

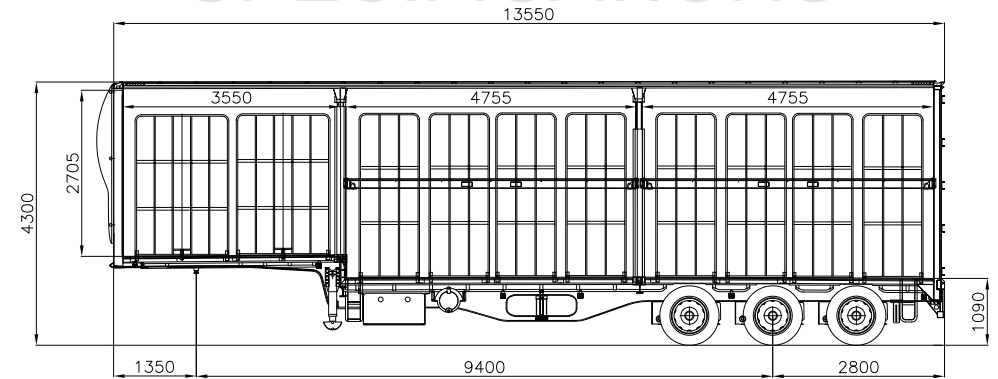
Two polyethylene roto-moulded toolboxes

50 Litre Polyethylene water tank with incorporated soap dispenser

Accessories: wheel spanner, wheel brace & skid plate key w/bolts supplied loose in toolbox



SPECIFICATIONS



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ATA - Making a difference

The ATA is the peak body that represents trucking operators. The ATA's members include major logistics companies, transport industry associations and businesses with leading expertise in truck technology.

History

The ATA was established to improve the trucking industry's safety, professionalism and viability after the Grafton truck and bus crash in October 1989. The accident claimed 21 lives and was the worst accident in Australian road transport history at the time.

In 2011, the ATA published its twentieth anniversary history, which covers the key events that propelled the formation of the ATA, as well as the larger than life personalities involved.

Achievements and priorities

The ATA has an impressive record of achievement on behalf of its members. The ATA's current priorities are set out in its strategic plan, which is updated each year and include Under its 2011-2013 strategic plan, the Australian Trucking Association is focusing on increasing the trucking industry's safety, professionalism and viability.

The plan has a very strong emphasis on increasing the industry's safety, with actions aimed at improving speed management, improving fitness for duty and reducing the number of fatigue-related accidents.

The plan also puts forward important research projects into the safety, environmental and economic issues affecting the industry. The ATA's aim is to publish independent, authoritative research about

Members & sponsors

Direct membership

The ATA's direct members include transport industry associations, national logistics businesses and firms with leading expertise in truck and trailer technology through the ATA Industry Technical Council.

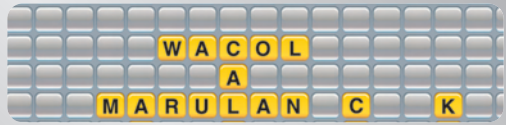
ATA members receive important member benefits and help shape Australia's national debate on transport, road safety, business taxes and the environment.

The ATA welcomes new members that fall into one of these categories.

Join an ATA member association

The ATA urges all trucking businesses to join an ATA member association. These associations represent their members and provide a range of member benefits as well. By joining an ATA association, every trucking business, no matter how large or small, can have a say in the direction of the trucking industry.

To join an ATA association, choose the association that is right for you and visit its website for the details of how to apply.



these issues, which are critically important in enabling the ATA to appropriately and professionally represent the industry.

The strategic plan commits the ATA to releasing two new Technical Advisory Procedures, to cover side and rear underrun protection and the use of electronic braking systems.

Under the plan, the ATA is working to improve the industry's viability. In particular, the ATA will lobby governments and support its member associations as they lobby for equitable and sensible registration charges.

You can make a difference too

It's time to make a difference to the industry's future, have your say and work on turning your ideas into action, all at Trucking Australia 2013.

The program for Trucking Australia 2013 is structured as an open meeting. There won't be lectures from politicians, public servants or the police. Whether you own one truck or manage a fleet, you'll get to contribute your views, share your experiences and:

- build a new safety action plan for the industry;
- plan the way forward on the carbon tax and road charges;
- work out how to beat the staff shortage; and
- map out how to turn those ideas into results through grassroots lobbying, the media and the ATA and its member associations.

A limited number of places will be available in an intensive, small group media training course.

ATA sponsors

The ATA can only do its work because of the generosity of its major sponsors and the many other sponsors that support its events and programs.

For more information about the benefits of sponsoring the ATA or an ATA event, contact the ATA.

For more information visit:

www.truck.net.au

*Or contact the ATA directly: (02) 6253 6900
or ata@truck.net.au*





2013 National Trucking Industry Awards nominations open

The 2013 National Trucking Industry Awards recognise those who have dedicated themselves to improving the safety, professionalism and viability of Australia's great trucking industry.

The awards now open for nominations are:

- Outstanding Contribution;
- Woman of the Year; and
- National Professional Driver.

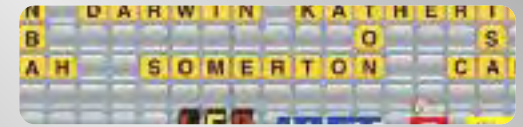
"The standards for these awards are incredibly high, with the winners going

above and beyond the requirements of their work" said Stuart St Clair, ATA Chief Executive. "For example, William Watson, the 2012 winner of the Professional Driver of the Year Award, has over 50 years of accident-free driving to his credit – a testament to his ongoing dedication to safety and professionalism on the road".

Nominations will close on Wednesday 1 May 2013. The awards will be presented on Friday 21 June at the Foundation Sponsors Awards Dinner as part of Trucking Australia 2013.

The Don Watson Memorial Award and the TruckSafe John Kelly Memorial Award will also be presented at the awards ceremony.

visit: www.truck.net.au/awards



What is TruckSafe accreditation?

TruckSafe is a business and risk management system that is aimed at improving the safety and professionalism of trucking operators nationwide.

TruckSafe accreditation is based on four key standards that a trucking business should meet for it to be a safe, responsible operation:

- **Management**
- **Maintenance** - TruckSafe maintenance also complies with NHVAS maintenance standards

- **Workplace and Driver Health**
- **Training**

For customers, TruckSafe provides confidence that contractors have responsible work practices, well maintained vehicles, healthy and trained drivers and management systems to meet their transport needs. This also helps customers to meet their due diligence requirements.

For more information please contact the TruckSafe team: (02) 6253 6900 or trucksafe@truck.net.au

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Get your hands dirty at TMC

The 2013 PACCAR and Dealer TMC will be returning to the fabulous training facilities of the Automotive Centre of Excellence at the Kangan Institute in Melbourne from Monday 28 to Wednesday 30 October.

The trucking industry's 2013 Technical and Maintenance Conference will present a compelling mix of technical forums and maintenance workshops.

The conference is presented each year by the Australian Trucking Association (ATA) and the Australian Road Transport Suppliers' Association (ARTSA).

The conference is a unique opportunity for trucking businesses, truck maintenance businesses and industry suppliers to trade

knowledge and invest in training for their maintenance teams.

The conference will also include technical forums aimed at workshop supervisors, managers and executives, which will cover the key issues affecting the technical side of our industry.

The conference will also include hands-on maintenance sessions and product training workshops delivered by supplier experts. It's an unprecedented opportunity to skill up your maintenance team in one place over a couple of days.

The opening night of will also include the presentation of the 2013 Craig Roseneder Award for technical and maintenance excellence in the workshop at the Castrol Awards Dinner on Monday, 28 October.

For more information visit www.ataevents.net.au

Industry Technical Council membership

The mission of the ATA's Industry Technical Council (ITC) is to improve trucking equipment, its maintenance and maintenance management. The ITC has been established since 1995 to inform, educate, and support the trucking industry state-of-the-art maintenance and technical procedures.

ITC meetings facilitate the exchange of ideas and information amongst members and with other elements of the industry including vehicle designers, manufacturers, equipment suppliers and maintenance specialists.

Membership categories represent supplier, consultants, trucking operators and workshops. Benefits of membership

include input into the ITC decision making process, the opportunity to participate in ITC working groups, and a role in the development of the annual Technical and Maintenance Conference.

The PACCAR & Dealer TMC aims to provide a forum for suppliers to the industry, workshop engineers and workshop managers to hear about and discuss the latest in technical and maintenance issues pertaining to the Australian trucking industry. The ITC, on behalf of the ATA, works in partnership with the Australian Road Transport Suppliers Association to develop each year's conference program.

Please contact the ATA for more information about involvement in the Industry Technical Council.



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